

Information on Careers for Students Majoring in Selling and Sales Management

Highly motivated, enthusiastic individuals may find their niche in professional selling, sales, or a marketing career. Professional selling is one of the fastest growing segments of the business world and the importance of sales professionals continues to increase. Nearly every industry staffs salespeople, which means graduates have numerous career options and can choose a job that best suits their personal interests.

Career Possibilities	Placement of Recent Graduates and Alumni	
	Salary Range: \$24,000-\$66,000 Median Starting Salary: \$40,000	
	Job Title	Employer
Advertising Manager	Pharmaceutical Sales	<i>Abbott Laboratories</i>
Account Manager	Account Representative	<i>Canon Business Solutions</i>
Sales Representative	Recruiter	<i>Aerotek</i>
Marketing Analyst	Human Resources Associate	<i>Caterpillar</i>
Recruiter	Sales Representative	<i>Endo Pharmaceuticals</i>
Product Specialist	Sales Leadership Program	<i>Ingersoll Rand</i>
Director of Sales and Marketing	Sales Associate	<i>Sunny Fresh</i>
	Credit Manager	<i>Wells Fargo</i>
	National Sales Support	<i>Paychex</i>
	Buyer	<i>CarMax</i>
	Consultant	<i>m2p Consulting</i>
	Regional Sales Manager	<i>Talcott Publishing</i>
	Sales and Marketing	<i>Plexus</i>
		<i>Paradine</i>
	Sales	<i>Mueller Industries</i>
		<i>Great Lake Forest Products</i>
	Account Representative	<i>WASK Radio Group</i>
		<i>Xerox</i>