

# Information on Careers for Students Majoring in Financial Counseling and Planning

Financial Planning is about helping others achieve their financial goals; it's about creating solutions. Financial counselors and planners help *businesses* with investments and benefits; *families* with tax and estate decisions; and *individuals* with financial decisions and retirement planning.

	<b>Placement of Recent Graduates and Alumni</b>	
	Salary Range: \$27,040-\$55,000 Median Starting Salary: \$34,500	
<b>Career Possibilities</b>	<b>Job Title</b>	<b>Employer</b>
Financial Planning Financial Consulting Bank Trust Officer Loan Officer Stockbroker Benefits Administrator Law Offices working with Estate Planning Insurance Agent Financial Aid Director Broker	Bank Examiner Administrative Assistant Paraplanner Assistant Financial Planner Customer Care Representative Retirement Service Administrator Insurance and Securities Specialist Shareholder Services Representative Accountant/Assistant Office Manager Client Services Representative Loan Officer Benefit Analyst Securities Technician Personal Financial Planning Analyst Claims Case Manager Credit Manager Client Representative Office Manager Financial Advisor	<i>Indiana Department of Financial Institutions</i> <i>AIU Online</i> <i>Market Street Wealth Management</i> <i>Northwest Financial Services</i> <i>Chemtura Corporation</i> <i>Lake City Bank</i> <i>Heritage Wealth Management</i> <i>American Funds</i> <i>Allen, Wellman &amp; McNew Law Firm</i> <i>Column Capital Group, LLC</i> <i>Industrial Federal Credit Union</i> <i>Lincoln Financial Group</i> <i>Northern Trust</i> <i>Oxford Financial Group, LTD</i> <i>Wausau Insurance</i> <i>Wells Fargo</i> <i>Worley Financial Group</i> <i>Baker Tax &amp; Financial Services, PC</i> <i>First Command Financial Planning</i> <i>Ameriprise Financial</i> <i>West Point Financial Group</i> <i>American Express</i> <i>Waddell &amp; Reed Financial Service</i> <i>Merrill Lynch</i> <i>Creative Financial Center</i>
<b>Examples of Corporations</b> <i>(That employ Financial Counseling and Planning Graduates)</i> Huntington National Bank Paine Webber, Inc. Schwab & Co., Inc. State Farm Insurance American General Finance Deloitte & Touche, LLP Fidelity Financial Services Metropolitan Life Insurance		